

RAISING REGENERATIVE

AGRICULTURE & FOOD INVESTMENT DIRECTORY



**Connecting the regenerative
food system to mission-aligned
services and sources of capital.**

**2020 DIRECTORY
MID-YEAR UPDATE**

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2020

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AGRICULTURE & FOOD INVESTMENT DIRECTORY

As the regenerative food system develops and increasingly becomes an investable opportunity, some essential questions still remain:

- How to scale regenerative agriculture?
- How to scale investment in regenerative food systems?
- How to make projects more investable?
- How to measure benefits and return?
- How to minimize risk?
- How to match appropriate funding sources with the right projects?
- How to innovate with new technologies and new financial structures to support regeneration?
- How to maintain the integrity of regenerative agriculture and investments in it?

There are countless farmers, business-leaders, entrepreneurs, researchers, investors, funders and others working to address these questions and many more. As they do this, we know that part of the solution lies in sharing information, finding the right partners, learning from each other, and collaborating.

This directory was developed to connect stakeholders across the regenerative food system with the resources needed to advance their goals – whether that be capital, advisory services, marketplaces, business partners, investable opportunities or otherwise. Our hope is that you use this directory to identify new connections that will bring you closer to the answers you seek.

**Our searchable directory is now online at
www.RFSI-Forum.com.**

Would you like to get listed? Email us at info@rfsi-forum.com.

Regenerative Food Systems Investment is a Breaking Ground Institute initiative. Breaking Ground Institute (BGI) is an education, event, and media company working to grow impactful niche market and business communities – including but not limited to agriculture and food – by facilitating opportunities to learn and build stronger business relationships and networks.

Inclusion of business listing in directory is not an endorsement or recommendation of products or services.

ORGANIC & REGENERATIVE INVESTMENT COOPERATIVE

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ORGANIC AND REGENERATIVE INVESTMENT COOPERATIVE

The Organic and Regenerative Investment Co-operative (ORICoop) is a bold Co-operative in Australia focused on bringing together organic farmers, friends and like-minded investors for the greater good of the planet. Through aligned intentions we are building a more resilient

Australian food and farming economy that is changing the way farmers and investors intersect ... to preserve, protect and enhance the legacy of farmland and farmers for the long term. Our key pillars are:

- Ethical Investment
- Eco-Credit
- Business Resilience
- Economic & Industry Development



ORICoop works with organic and biodynamic producers, supporting their transition pathways for their farming land and businesses, connecting aligned capital, enhancing their supply chain, building more traceability into their end-products and rewarding farmers who are increasing their carbon and natural capital. Together we enable farms, businesses and regions to support each other within an ethical eco-system,

building long term resilience, while achieving carbon neutrality and protecting and enhancing our natural ecosystems across farmland, biodiversity, water and community.



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PAINE SCHWARTZ PARTNERS

475 5th Avenue, 17th Floor | New York, NY 10017
212.379.7224 | <https://www.paineschwartz.com/>

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PAINE SCHWARTZ PARTNERS

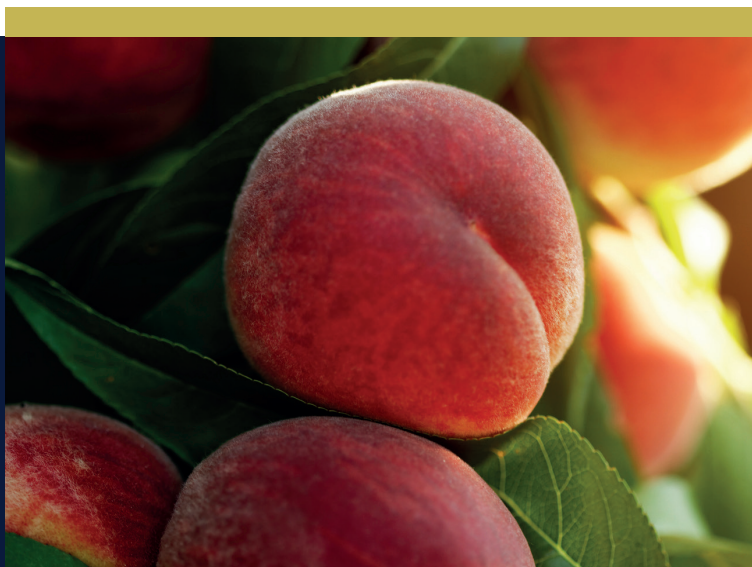
Paine Schwartz Partners is a private equity firm specializing in sustainable food chain investing.

With a differentiated focus on the global food and agribusiness sectors, we leverage our thesis-driven approach and operational expertise to enhance value in each of our investments.



PAINE SCHWARTZ PARTNERS

SUSTAINABLE FOOD CHAIN INVESTING



**A Global Leader In Food
& Agribusiness Investing**

AGRO FUND ONE, LIMITED

321 Park Ave | Wilmette, IL 60091
303.835.7901 | www.agrofundone.com

Guilherme Moreira | Managing Partner | guilherme@agrofundone.com

Agro
Fund

Agro Fund One, Limited is a US based investment fund targeting the agricultural sector in North, Central and South America. We believe a healthier food system is the solution to critical global challenges like climate change, healthcare and nutrition. Food producers who expect to flourish, must consider human and environmental health just as much as taste and profit. Our strategy

focuses on adding value to our portfolio companies by providing resources and relationships that help them prosper and scale.

Having built an international team and strategic vision, our fund's scalable enterprise model utilizes the resources and, more importantly, the dynamic international relationships earned through our developments-to-date. During our four years of verifiable turnover, Agro Fund One invested in a range of sectors from logistics, processing, growing and ag-tech innovations. Our first urban farm investment was part of our previous Eastern European portfolio and dated back to 2017 in Omsk, Russia. This project involved an abandoned urban warehouse that was repurposed to indoor growing and research operations.

Agro Fund One's managing partner, Guilherme Moreira, believes two major initiatives will drive systemic positive change in our food system: "The implementation of climate smart indoor farms supporting high yields hydroponics in high risk geographies is proven to be the gateway to commercial scale food supply and national food security in regions of the world affected by climate change. The second initiative is to convert conventional commercial farmland to regenerative by introducing the right technology and a more holistic management approach to that land."

Our model aligns financial goals for investors with positive impacts for other stakeholders: the environment, farm managers, consumers, our communities, and future generations. Each investment accelerates the transition to sustainable agricultural systems and consumption patterns by supporting advanced business models across the supply chain that are rapidly growing, safeguarding nature, promoting fairness, and positively impacting the food system.

IMPACT AG PARTNERS

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IMPACT
AG partners

Impact Ag Partners believes agricultural investment can address the current global challenges that will impact our future generations.

Investing in Agricultural real assets as a Nature-based Solution can respond to climate change, protect our natural resources and provide a sustainable pathway to food security. Agriculture has the potential to play a crucial role in providing financially sustainable solutions

to the worlds environmental issues as it is directly related to climate, biodiversity, soil fertility, and land remediation.

By meeting future global needs, we take a long-term approach to agriculture. Our practical experience has demonstrated the relationships between soil, plant, animal and human health. This will protect and enhance these assets, allowing future generations to appreciate the biodiversity and natural heritage.

Impact Ag Partners has over AUD\$200M under management across Australia. Typically, we identify investment opportunities and raise capital, conduct due diligence, acquisition and then operate the assets as part of a complete asset management offering. In executing investment strategies, we are accountable for reporting all financial, statutory and compliance requirements; as well as business administrative functions.

We focus on building and preserving natural capital through regenerative agriculture for our clients. We present clients with outstanding agricultural opportunities, and create value in the following ways:

- Improve profitability through optimisation of assets, operating a low-cost model
- Increase the productivity of the land by enhancing its natural resources
- We identify market trends and take a position within the value chain
- We invest in our people and the communities in which we operate
- We focus on ecological outcomes to build asset value
- We manage assets to sequester carbon and access a variety of regulatory and private carbon markets

Impact Ag Partners seeks to develop trusted, long-term management relationships with its clients that allow the development and achievement of longstanding production and sustainability goals. Impact Ag Partners consults closely with clients and welcomes direct input into the formulation of the strategic objectives of their business.



SLM PARTNERS

New York, New York U.S.A.

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Paul McMahon | Managing Partner | paul.mcmahon@slmpartners.com



SLM Partners is an investment manager that uses institutional capital to scale up ecological farming and forestry. For over a decade, we have pioneered investing in regenerative food systems. All our strategies deliver market-rate financial returns by investing in real assets, while generating positive impacts on soil health, water, biodiversity and carbon storage, and building resilience to climate change and other risks. We have US\$210 million in assets under management and manage 465,000 hectares (1.2 million acres) of land across three continents.



In the USA, we manage separate accounts that are helping to scale up organic certified cropland for the production of grains. We partner with local farmers, acquire land near them and make this land available through long-term, flexible leases.

In Australia, we manage a grass-fed beef cattle fund that is implementing holistic planned grazing

to regenerate grasslands and improve animal welfare. More than one-third of our land is managed to promote regeneration of native woodland, generating verified carbon credits under the Australian Government's Carbon Farming initiative.

In Europe, we manage funds that invest in a range of sustainably managed tree crops. This includes commercial forests transformed to continuous cover forestry (CCF) management and regeneratively managed and organic certified orchards.

Since its establishment in 2009, SLM Partners has helped define the investment case for regenerative land management, publishing a number of influential white papers and reports.

TRANSFORMATION LLC

3334 East Coast Highway Suite 351 | Corona Del Mar, CA 92625
949.923.1629 | www.transformationholdings.com

Walter Schindler | Chairman, Founder, & CEO | wschindler@transformationholdings.com



TRANSFORMATION

and execute impact investments and sustainable solutions in order to preserve the planet and provide better resources for all people. We achieve our mission through providing legal and strategic advice to guide clients toward solutions of impact, leading creative venture investments at the convergence of technology with energy, water, agriculture and healthcare, and developing, financing and managing international infrastructure projects in energy, water, agriculture and healthcare.

Transformation is a group of experienced legal, financial, and sustainability professionals, formed with the purpose of building profit at the convergence of technology with energy, water, agriculture, and healthcare. This goal drives us to create profitable impact investing strategies and opportunities for institutional and private investors. Our mission is to create, structure



ECOSYSTEM SERVICES MARKET CONSORTIUM



www.ecosystemservicesmarket.org

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ESMC is a non-profit that works to compensate farmers and ranchers who improve the environment through their agricultural practices. Our market program to reduce greenhouse gases, improve water quality, and increase other ecosystem services benefits all of society.

FOODSHED CAPITAL



www.foodcap.org | 434.409.0053 | info@foodcap.org

Michael Reilly | Executive Director | michael@foodcap.org

Foodshed Capital is a nonprofit providing loans to farms and businesses promoting an equitable and regenerative local food economy. We are a certified CDFI and operate up and down the East Coast, offering fair, flexible and patient capital.

GROUNDUP CAPITAL PARTNERS



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Grounded Capital Partners collaborates with diverse stakeholders to invest long-term capital along the value chain of our food system in ways that promote more regenerative land management practices, the production of healthy food at scale, and connect people to each.

IROQUOIS VALLEY FARMLAND REIT



www.iroquoisvalley.com | 847.859.6645 ext 1

Alex Mackay | VP, Investor Relations | invest@iroquoisvalleyfarms.com

Iroquois Valley offers investors direct exposure to a diversified portfolio of certified organic farmland. By raising funds through equity and debt capital, we provide qualified organic farmers land security and financial support through our lease and loan programs.

MALAIKA MAPHALALA - NATURAL INVESTMENTS, LLC



www.naturalinvestments.com/advisors/maphalala/ | 503.915.0090

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Malaika Maphalala, CPWA® is a Partner and Wealth Advisor at Natural Investments, an Investment Advisory firm specializing in exclusively socially responsible investments for over 30 years. Malaika specializes in portfolio management and financial planning for accredited investors committed to Regenerative Investing.

PROVENANCE CAPITAL GROUP (PCG)



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We work with a range of asset owners, asset managers, investment advisors, and enterprises to mobilize capital into regenerative natural resource investments. To that end, our firm provides expertise in three key areas: advisory services, opportunity sourcing and structuring, and portfolio level engagements.

VALUESALIGNED CAPITAL



VALUESALIGNED
CAPITAL

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ValuesAligned Capital is a financial consulting firm which helps socially and environmentally responsible companies with their M&A and growth capital needs while prioritizing retaining mission. Securities offered through Growth Capital Services, member FINRA, SIPC, Office of Supervisory Jurisdiction located at 582 Market Street, Suite 300, San Francisco, CA 94104.

FARMS & RANCHES

CIASNOCHA FAMILY FARMS



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Mateusz Ciasnocha | Head of Carbon & International Affairs | mciasnocha@wp.pl

Ciasnocha Family Farms is on a mission of putting European farmers at the centre of climate change mitigation efforts. We do so by creating Europe's first carbon credit monetization mechanism. Get to know us better here: <https://bit.ly/34DSr9G>

TUCKER FARMS



www.Tucker.Farm | 308-289-4853
Steve Tucker | Farm Production Specialist | Steve@Tucker.Farm

Tucker Farms is a progressive regenerative farm located on the High Plains of Southwest Nebraska. We specialize in seed and regenerative food products. Pulse crops like peas, chickpeas, lentils and mung beans are some of our favorites. We grow several kinds of millet, oats, and barley. We do small grains like Heritage Wheats to Rye and Triticale. If you need it, we will grow it.

VILICUS FARMS



www.vilicusfarms.com | 406.394.2469
Anna Jones-Crabtree | Farmer | anna@vilicusfarms.com

Stewards of the Land. Organic pulses, grains, oilseeds, broadleaves & new agrarians. Expanding organic acres and incubating new land stewards in the Northern Great Plains

When we see land as a community to which we belong, we may begin to use it with love and respect. - Aldo Leopold, 1948

REGENERATIVE POULTRY SYSTEMS

Northfield, Minnesota U.S.A.

952.201.8852 | www.regenpoultry.com

Reginaldo Haslett-Marroquin | CEO | info@regenpoultry.com

We are a private, Minnesota-based regenerative poultry systems training and development company.

Regenerative Poultry at Scale

We offer an advanced virtual regenerative poultry training platform and land-based hands-on learning for farmers and agriculture service providers.

Our primary goal is to be the premiere national and global regenerative poultry training and systems development platform.

We are a minority-led business, and our system design centers on an indigenous foundation, on nature's own - where chickens evolved over time - under the trees. Building on ancestral wisdom and knowledge, we seek to return poultry to the land. We have adapted ancestral ways for scalability under standards and protocols to meet modern market conditions and consumer expectations. By designing with the highest level of animal, human welfare, and social and economic



impact considerations, we ensure a level of supply chain integrity that can deliver on high-level outcomes such as the international sustainable development goals.

Social Impact: We are BIPOC Founded and Led

Our founder is an indigenous farmer who grew up on the land and knows the importance of food security for everyone. Our team and our training are committed to ensuring that your investment in us generates the highest level of impact, with a strong focus on intentional inclusion of the BIPOC community. Diversity, inclusion, equity, and collective wealth are all realistic outcomes of modern-day, real regenerative poultry design.

Building a National Regenerative Poultry System

Our virtual training platform is accessible from anywhere, so we can train every producer interested in regenerative poultry. Our training is clear, concise, and adaptable to local climate conditions.

Hands-on Training Farms:

We have working farms established as physical training locations in Minnesota to train farmers in real-time.

We Are an Ecosystem:

We are not simply a company; we are part of a multilayered set of enterprises. We deliver regenerative poultry training while partners work on supply chain management, processing, aggregation, branding, marketing, and distribution. Through in-depth training, we are de-risking the regenerative poultry landscape, so we can collectively transition aspiring farmers into regenerative poultry with the support they need for long-term success.

Grow with us, lets build THE regenerative poultry industry of the future.



REAL REGENERATIVE.

The way it was intended.

We offer an advanced virtual regenerative poultry training platform and land-based hands-on learning for farmers and agriculture service providers. We are on a mission to scale-up regenerative poultry. As a minority-led business, our system design centers on an indigenous foundation, on nature's own —where chickens evolved over time— under the trees. Building on ancestral wisdom and knowledge, we seek to return poultry to the land. Our system is tested and built on an adaptable process to meet scalability needs, market conditions, and consumer expectations. Supply chain integrity and the highest level of animal welfare, ecological regeneration, economic returns, and social impact are central tenets of our work.

If you are interested in regenerative poultry, contact us.
www.regenpoultry.com



GLYNWOOD CENTER FOR REGIONAL FOOD & FARMING

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GLYNWOOD

Center for Regional Food and Farming

It is clearer than ever before: we need to invest in decentralized regional food systems in order to foster resilience in a changing world. At The Glynwood Center for Regional Food and Farming we envision a system that fosters vibrant local economies while promoting biodiversity, social justice, and sustainable land stewardship. New York's Hudson Valley holds unique potential to model a healthy regional food system thanks to market proximity, regional assets, a legacy of environmental conservation and farming, and an urgently renewed interest in local food.

An agricultural nonprofit, our mission at the Glynwood Center for Regional Food and Farming is to ensure that the Hudson Valley is a region defined by food where farming thrives. We train farmers and food systems changemakers, ensuring they have the skills, knowledge, resources and inspiration they need to survive and thrive. We create coalitions that transform regional food systems, and we work with partners to get local, healthy and regeneratively produced food to every table in our region, regardless of ZIP code or income level.

While our work advances local food production here in the Hudson Valley, we educate a national audience about efforts to regionalize food and agriculture. We are closely connected with aligned work outside the Hudson Valley through a number of national networks. Whether you are seeking access, advice or investment opportunities in regenerative food and farming, we invite you to connect with us and explore how our networks can help you realize your goals.



MERCARIS

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Mercaris serves the growing demand for organic, non-GMO, and regenerative agriculture by publishing market data &

analysis, fostering industry connections, and providing trading services.

Market Data & Analysis | Due diligence and in-depth analysis help you make the right investment decisions. Mercaris produces the most comprehensive suite of market intelligence tools available for the organic and non-GMO agriculture industry by publishing independent, unbiased analysis of U.S. and Canadian supply & demand, imports, infrastructure, and pricing data.

Industry Connections | As a neutral third party and by leveraging established partnerships through our proprietary database, Mercaris connects asset managers, investors, growers, input providers and off-take partners.

Trading Services | Diversify your marketing efforts and find new buyers/sellers through our trading services. We take the time to get to know you and your individual business needs and have the flexibility to work with you in a variety of different ways, such as; live order matching auctions, bilateral trading, and spot/forward contracting.

Key Benefits for Investors, Analysts, and Food Companies:

- Conduct due diligence and target the best investments
- Understand key market fundamentals for buy-sell-hold decisions
- Use historical data to support financial modeling, proof of concept research, and new CPG product development
- Uncover trends (prices, supply, demand, etc.) and manage commodity risk
- Connect with asset managers, off-take partners, and organic producers

AGROFORESTRY MANAGEMENT LLC



www.Agroforestrymanagement.com | 973.919.9979

Kevin Maher | Co-Founder | kmaher@agroforestrymanagement.com

Our mission is to implement regenerative agroforestry systems at scale. We do this in two ways: Investor Partnership and Implementation Services. Solutions exist! Work with us to implement them!

CASPIAN FARMING



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Caspian Farming was set up to encourage and promote investments into more sustainable and regenerative farming methods. Our aim is to help largescale transformation allied to social and environmental problems especially in Eastern Europe, Ukraine and Russia.

COMMON THREADS CONSULTING



www.commthreadsconsulting.com | 508.207.5890

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Common Threads Consulting focuses on fibers and textiles as a critical part of the regenerative agriculture movement. We help you design and implement integrated capital strategies to tap into the \$40B market for eco-fibers while building local Soil Wealth.

DALBERG ADVISORS

Dalberg Advisors

www.dalberg.com | 650.228.4361

Lily Chhatwal | Associate Partner | lily.chhatwal@dalberg.com

We are a global group working to build a more inclusive and sustainable world. We partner with and serve communities, governments, and private companies throughout the world, providing an innovative mix of advisory, investment, research, and design services.

DANIELLE “DANI” KUSNER, CCA



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Danielle “Dani” Kusner, CCA | Soil and Agriculture Consultant | kusnerdm@gmail.com

I empower clients to make better decisions for human and environmental health. As an agricultural translator and educator, I am a link between farmers, input-supply companies, CPGs, investors, and consumers, utilizing data tracking in microbiology, carbon, and brix nutrition.

EDIBLE-ALPHA®



www.edible-alpha.org | 608.890.0780

Tera Johnson | Founder and Director | Info@edible-alpha.org

Edible-Alpha® (edible-alpha.org) is a digital resource hub that empowers those working in and with the next generation of regenerative food and farm businesses to get profitable and raise the money they need to grow.

FARM FORWARD



www.farmforward.com | 877.313.3276
info@farmforward.com

We provide knowledge and strategic guidance to end factory farming, improve farmed animal welfare conditions, and create a more just and sustainable food system. We offer consulting services to advocacy groups, philanthropists, investors and businesses whose work aligns with our mission.

FOOD SYSTEM 6 (FS6)



www.foodsystem6.org | fs6@foodsystem6.org
Melissa Rouse | Communications Director | 808.960.4593 | melissa@foodsystem6.org

FS6 is a non-profit business accelerator whose mission is to support impact-driven entrepreneurs as they transform how we grow, produce, and distribute food. FS6 works with entrepreneurs who are building a food system that focuses on health, sustainability, and justice.

GROUNDING GROWTH, LLC



www.OurGroundingGrowth.com | 608.890.0780
Sara (Hessenflow) Harper | Founder & Owner | Sara@OurGroundingGrowth.com

Grounding Growth, LLC is an online, farmer-fueled educational and networking resource for businesses that want to bring regenerative products to market. We provide a practical process, a facilitated cross-sector meeting place, access to outcomes-based testing and consulting as well as significant messaging support.

GUIDELIGHT STRATEGIES

GUIDELIGHT STRATEGIES

www.guidelightstrategies.com | 919-624-5138
Jennifer O'Connor | Founder, Chief Strategist | jennyo@guidelightstrategies.com

Guidelight Strategies is a strategic consulting firm working within the climate, water, and food & ag sectors. Working collaboratively with funders, investors, and their partners across these sectors, we design, develop, and implement systems based strategies, programs, and funding initiatives. In addition to conducting sector and landscapes analysis and developing strategic funding initiatives, we also deliver capacity building, facilitation, and strategic planning services directly to grantees and entrepreneurs, giving us the opportunity to work with hundreds of leaders across the climate and food and ag sectors every year. Across all of our work, we aim to build collaborative strategies that address systems level problems, bringing stakeholders of all kinds together to around shared visions and roadmaps to success.

PROPAGATE VENTURES



www.propagateventures.com | info@propagateventures.com
Ethan Steinberg | CEO | ethan@propagateventures.com

Propagate Ventures makes it easy for investors to fund low-risk agroforestry projects, while helping farmers increase profitability, through their analytics & project development platform. Propagate is a Techstars backed company, and a portfolio company of Elemental Exceleator. Their agroforestry platform simplifies the operational know-how, workflow tools, and investments farmers need to integrate fruit, nut and timber trees in row with existing operations.

REGEN NETWORK



www.regen.network
Christian Shearer | christian@regen.network

Regen Network is a platform serving to align economics with ecology to drive regenerative land management. Regen's Registry allows farmers and ranchers to sell their ecosystem services to buyers around the world, functioning to reverse climate change through incentivized carbon removal.

REGENERATIVE DESIGN GROUP



www.regenerativedesigngroup.com | 413-376-5510
Jono Neiger | Principal/Designer | jono@regenerativedesigngroup.com

RDG is an employee-owned ecological design firm. We work with individual land owners, institutions, municipalities, and non-profits at all scales to expand the regenerative capacities of food systems, working lands, wildlands, and the built environment.

REGENERATIVE RESOURCES COMPANY



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Tahera Hamdani | Chief Strategy Officer and Co-founder
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Regenerative Resources Company works globally to transform desert coasts and desertified lands into productive ecosystems. We specialize in: Regenerative Seawater Agriculture (RSA) - integrating aquaculture, agriculture and mangrove agroforestries, Arid Agroforestries - integrating watershed analysis, flood management, forestry and grazing.

TERRA GENESIS INTERNATIONAL



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TGI is a globally distributed and interdisciplinary team working to develop regenerative supply systems since 2010. Our integrated landscape approach and multi-stakeholder engagement process results in the growth of healthy, equitable and lasting partnerships between farming communities, ecosystems and brands.

VAYDA



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Dipesh Mistry | dipesh@hellokoru.com

Our mission is to increase regenerative outcomes in agriculture. We are a group of farmers first, taking action in the field. But, we are also scientists, technologists, and entrepreneurs fueled by a passion to help others along the journey.

WORLD TREE



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World Tree is an agroforestry firm providing impact focused investment programs based on the Empress Splendor tree, the fastest growing hardwood tree that regenerates from its stump up to 7x without replanting and allows for productive intercropping. Our investments impact 7 of the 17 UNSDGs.

MARRONE BIO INNOVATIONS

1540 Drew Avenue | Davis, CA 95618
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Kevin Helash | CEO | info@marronebio.com



Marrone Bio Innovations Inc. (NASDAQ: MBI) is a growth-oriented company leading the movement to a more sustainable world through the discovery, development and sale of innovative biological products for crop protection, plant health and waterway systems treatment that help customers operate more sustainably while increasing their return on investment.

MBI has screened over 18,000 microorganisms and 350 plant extracts, leveraging its in-depth knowledge of plant and soil microbiomes enhanced by advanced molecular technologies and natural product chemistry to rapidly develop seven product lines. Supported by a robust portfolio of over 400 issued and pending patents, MBI's currently available commercial products are Regalia®, Stargus®, Grandevo®, Venerate®, Majestene®, Haven®, Pacesetter™, Zelto® Jet Oxide® and Jet Ag® and Zequanox®, with a next-generation insecticide-nematicide, a breakthrough bioherbicide and a biofumigant in the Company's product pipeline.

MBI's Pro Farm Finland-based subsidiary employs a proprietary technology derived from wood waste to stimulate plant growth and improve plant health, resulting in improved yields and crop quality. Products include UBP™ 110, Foramin®, UBP™ Seed Treatment, Foramin® ST.

Marrone[®] Bio Innovations

Sustainable & Effective Bio-Based Solutions
for Pest Management and Plant Health

BIO WITH BITE.


 **REGALIA**
BIOFUNGICIDE

 **STARGUS**
BIOFUNGICIDE

 **VENERATE**
BIOINSECTICIDE

 **GRANDEVO**
BIOINSECTICIDE

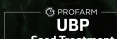
 **MAJESTENE**
BIONEMATOCIDE


 **HAVEN**

 **JET-Oxide**

 **JET-AG**

 **UBP-110**

 **UBP**
Seed Treatment

 **PACEMAKER**

For more information, visit marronebio.com



HAYSTACK AG

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Matthew Rosen | Founder | matt@haystackag.com



Regenerative farming practices hold huge potential to build soil health, sequester carbon, and reward growers for ecosystem services. But because sequestration rates vary based on geography, soil type, and farming practices, accurate and cost-effective soil measurement is needed to better understand what practices are most effective in local contexts. To date, accurate testing has remained expensive, limiting its use. Haystack Ag is solving this problem.

Agricultural soil carbon markets are one mechanism incentivizing a shift to regenerative practices. These markets allow companies, governments, and consumers to purchase carbon offsets from agricultural producers in return for ecosystem services and sequestration outcomes. To this end, a 2018 Noble Research Institute report estimated the U.S. demand for soil carbon offsets at 190 million tonnes CO₂-eq, at a value of \$5.2 billion. Given the additional co-benefits associated with increasing soil carbon, soil carbon markets offer great potential for an environmental and economic win-win.

However, a crucial techno-economic barrier to robust market function still remains: there is currently no cost effective and scalable solution for measuring and verifying changes in soil organic carbon (SOC) with the accuracy and precision that is needed. Gold standard dry combustion quantification methods that are accurate enough to detect small changes in carbon from year to year rely on labor intensive and expensive testing, the cost of which can ultimately negate the financial upside to growers. To further unlock regenerative agriculture's potential at scale, we need a cost-effective and accurate way to measure changes in carbon over time. This will facilitate faster learning cycles regarding what practices are most effective in different contexts, increased value being passed on to growers, higher confidence in measurement and verification protocols, more robust market function, and ultimately, increased adoption of regenerative practices.

Haystack is committed to removing this barrier with a high-accuracy, yet cost-effective testing service, backed by rigorous science and innovative technology. By taking a systems approach, we're able to reduce testing costs while maintaining highly accurate measurements, rivaling traditional gold standard quantification methods at a significantly lower cost.

SOIL WORKS LLC

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605.530.2475 | www.soilworksllc.com

Glen Rabenberg | Founder and Owner | info@gsrcalcium.com



Soil Works LLC was founded with a vision to correct the cause of soil and plant nutrient deficiencies. Our first commercially available product, GSR Calcium, was designed to specifically address soil compaction and remediate salt toxicities. The company has since expanded to offer biological inoculants, bio-stimulants,

and consulting services. Soil Works LLC globally services conventional, transitional, and organic customers.

Genesis Soil Rite (GSR) Calcium is proprietarily manufactured by Soil Works LLC and has successfully achieved stabilization of a near elemental calcium. The large surface area and density of GSR Calcium allows the product to be applied to the soil solution at a grams per acre rate. By addressing the calcium needs of the soil solution, GSR Calcium corrects soil mineral imbalances with low application rate, easy application, and very low environmental footprint. Upon application, GSR Calcium flocculates the soil establishing pore space allowing water to penetrate the soil. As GSR Calcium migrates through the soil profile and begins dissolving, the calcium ions are available to return productivity to compacted agricultural soils at a fraction of the environmental and economic costs of traditional remediation techniques.



Soil compaction is often the number one limiting factor to successful agricultural production. Globally, the agricultural industry has focused on reacting to the symptoms of compaction, rather than correcting the cause. Compaction effects a soils water holding capacity, erosion potential and resulting contamination of aquatic environments, and a soils potential for carbon storage.

Due to the inefficiency of standard soil remediation techniques, GSR Calcium allows compacted soils to increase porosity and water penetration in less than 30 days. In addition, GSR Calcium reduces fuel input costs for the farmer by eliminating the need for tons of agricultural amendments.

Traditional management techniques take years to remediate compaction. With Soil Works and GSR Calcium the process is rapidly accelerated with measurable results within matter of days. Soil Works LLC and GSR Calcium is positioned as a primer to regenerative agricultural management enhancing the bio-availability of fertilizers, improving crop yields, and reducing input costs for the farmer.

SOUND AGRICULTURE

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Sound ™ Agriculture

Sound Agriculture creates on-demand crop solutions that lead to more sustainable, healthier, and tastier food. Our science-backed approach unlocks the power within plants to grow food in a way that is more agile and resilient to climate change and consumer demands.

Growers need new ways to improve efficiency and productivity while supporting a healthy ecosystem. Rather than adding more to the land, we are enhancing the natural systems that already exist. SOURCE™ is a microbiome activator that gives plants access to existing nitrogen and phosphorus in the field, improving nutrient efficiency and reducing dependency on synthetic fertilizer by 25-50 lbs per acre. Growers are able to maintain yield and profitability, while improving environmental wellbeing.



On-demand breeding develops plant traits 10x faster than current methods without changing the DNA, resulting in more sustainable, nutritious, and flavorful food. From heirloom tomatoes with longer shelf life to soybeans with higher protein content and better flavor, we are breeding new plant varieties that are better for you and the planet.

Learn more at www.sound.ag.

AG SOLUTIONS NETWORK, INC.



www.power2gro.com | 309.757.0372 x1300

Monte Bottens | Founder, President and CEO | monte@asn.farm

ASN helps farmers build soil health and soil wealth. Successful farming doesn't have to come at the expense of future generations. Through soil health principles, we can increase crop yield, quality, and leave the land better than we found it.

AGLAUNCH



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AgLaunch is a nonprofit organization working directly with farmers, agtech startups, and entrepreneurs to address issues on farms.

AgLaunch envisions a transformed regional agriculture and food

economy centered around farmers, innovation, and prosperity.

BIOME MAKERS



www.biomemakers.com | 415.795.7469

Adrian Ferrero | CEO | adrian@biomemakers.com

Biome Makers is specialized in functional computing of soil microbiome networks, to provide comprehensive analysis for agricultural and industrial management practices. Their solutions cover from functional soil testing to assess the effect of agbiologicals. Based on West Sacramento (CA), they currently have more than 600 clients in 35 countries.

CARGILL



www.cargill.com | 952.984.4928

Matt Schmitt | Commercial Carbon Senior Director | matthew_schmitt@cargill.com

We bring food, agricultural, financial and industrial products to people who need them all around the world. We develop carbon credits across agriculture and natural systems, and make them available to customers everywhere.

PRIMARY BIOAG INNOVATIONS & GLOBAL BIOAG LINKAGES



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Pam Marrone | Executive Chair | pammarrone@bioaginnovations.com

Roger Tripathi | CEO/Founder | rogetripathi@bioaginnovations.com

Primary BioAg Innovations provides a unique platform for sincere BioAg innovators to commercialize integrated sustainable soil-to-shelf plant health solutions for farmers, globally. Global BioAg Linkages' mission is to be the true agribusiness partner, business match maker and accelerator, linking BioAg companies.

THE REDMELON COMPANY



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Pam Marrone | Interim CEO, Chair of the Board | pammarrone@gmail.com

Le Vuong | Founder and President | le.lvuong@gmail.com

The Redmelon Company's mission is to deliver nutrient-packed, organic and natural ingredients derived from the superfruit redmelon® for nutraceuticals, skin care, eye health, food colorant and animal nutrition.

CAPRA FOODS

Goldthwaite, TX

720.891.8870 | www.caprafoods.com

Robin Olsen | Investor Relations & Communications | robin@covemark.com



We know real food starts with real ranchers. Our company, located in the historic ranching community of Goldthwaite, Texas, is operated by longtime local agriculture pros with deep roots in Texas' ranching and farming industries, and relies solely on family ranchers who produce the highest quality lamb.

With generations of ranching expertise, Capra Foods is the only certified lamb program in the country, and we have easily become the top producer of premium Dorper lamb in the U.S. Our dozens of local, regional, and national restaurant and grocery clients have caught on, with more and more chefs and food lovers thinking outside the chop, helping to lead the next generation of the lamb revolution.



PROVIDER OF PREMIUM AMERICAN DORPER LAMB

- NO ANTIBIOTICS • NO ADDED HORMONES • NO ANIMAL BYPRODUCTS
- 100% VEGETARIAN DIET • BORN & RAISED IN THE U.S.A.

2019 WHOLE FOODS ENVIRONMENTAL STEWARDSHIP
SUPPLIER OF THE YEAR

Capra Producer and Soil Health
Expert Partner Nick Vos



THE CUTTING EDGE OF SUSTAINABLE FARMING PRACTICES



CERTIFIED DORPER LAMB
Goldthwaite TX



www.caprafoods.com

BLACKSHEEP U.S., LLC



www.weareblacksheep.org | (503) 898-2163

Joshua Hughes | CEO | hello@weareblacksheep.org

Blacksheep is a regenerative agroforestry company that restores the jungles of Costa Rica through cultivating, crafting and sourcing the highest quality lumber and superfood products from our own farms and a growing network.

IMLAK'ESH ORGANICS



www.imlakeshorganics.com | 805.689.2269 |

connect@imlakeshorganics.com

Tucker Garrison | CEO, Co-Founder | tucker@imlakeshorganics.com

Imlak'esh Organics is a sustainable, intentional company specializing in the import and distribution of superfoods ethically sourced from small-scale organic farmers around the world. We envision a globally regenerative food culture that supports community, biodiversity, cultural rights, and sustainable practices.

KOL FOODS



www.kolfoods.com | 917.864.7965

Devora Kimelman-Block | Founder and CIO | devora@kolfoods.com

The regenerative leader on the kosher market since 2008. KOL Foods is the nation's only producer of kosher 100% grass-fed meat and pastured, organic-fed poultry. Regenerative beef, lamb, chicken, turkey and duck, all sold through the website, both B2B and Direct-to-Consumer.

INVESTORS, FOUNDATIONS & FUNDERS

ARGOSY FOUNDATION



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Nicholas R. Davis | Research Director | research@argosyfund.org

We're a family philanthropy looking to provide research-driven catalytic capital to support and scale innovative climate-resilient agriculture models and processes. Our vision is that all people are empowered and inspired to positively impact their communities and our world.

REAL ESTATE

NATURE TOWNS



www.NatureTowns.com | 512.900.8674

Patrick@NatureTowns.com

The fastest way to regenerate health, wealth, community, and planet. Regenerative agriculture plus walkable communities at scale spark magic for investors, farmers/stewards, residents, and municipal bonds. Pilot projects located in Austin, TX, to be replicated nationally.

SOIL HEALTH INSTITUTE

2803 Slater Road | Morrisville, NC 27560

919.230.0331 | www.soilhealthinstitute.org

Byron Rath | Sustainability Specialist | brath@soilhealthinstitute.org



SOIL HEALTH
— INSTITUTE —

The Soil Health Institute's mission is to safeguard and enhance the vitality and productivity of soil through scientific research and advancement.

The Institute is leading a collaborative, comprehensive, and multi-stakeholder coalition of public and private sector partners to systematically tackle the financial, social, technical, and educational

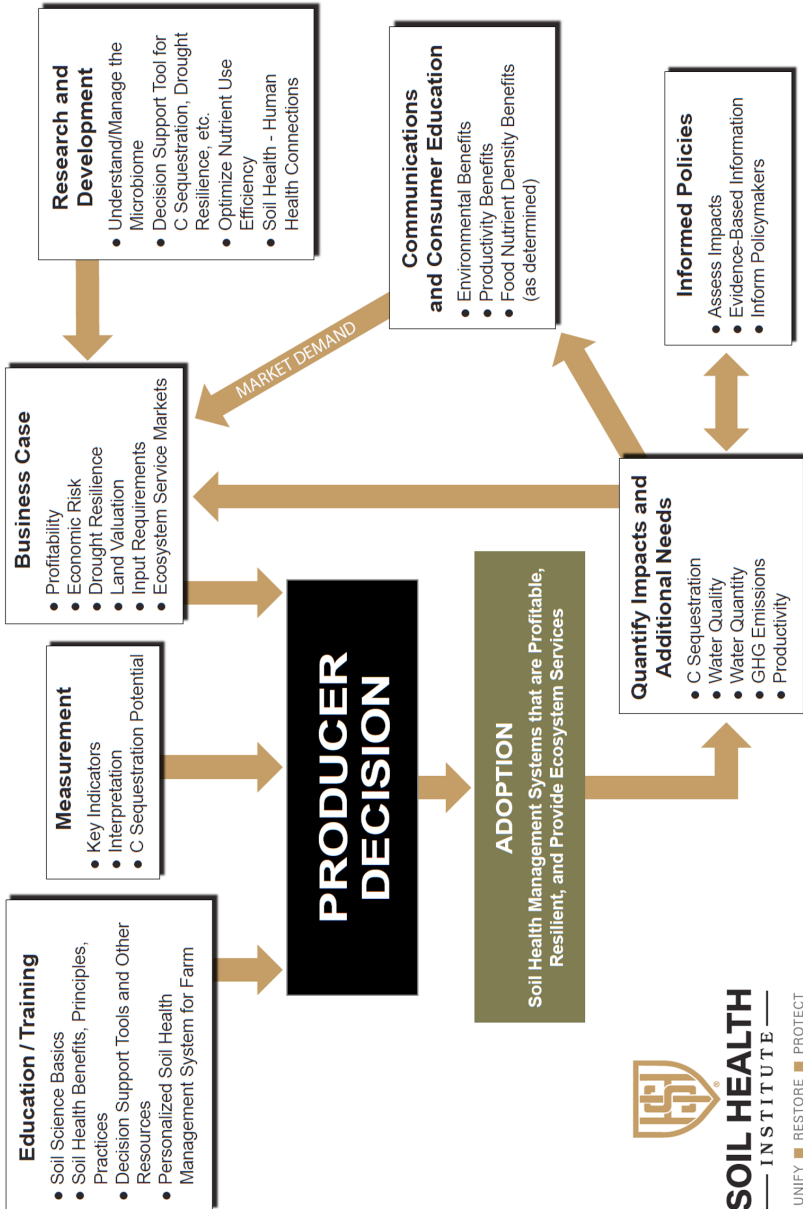
barriers that farmers and ranchers face when deciding whether to adopt soil health/regenerative agriculture systems. That approach is outlined in this 5-minute video (<https://soilhealthinstitute.org/strategy/>) and summarized in the figure below:

In 2021, the Soil Health Institute will:

- Recommend a standardized set of the most effective soil health measurements and methods for all farmers, ranchers, consultants, U.S. government programs, scientists, and others to use based on a 3-year \$6.5M continental study with over 100 public and private partners.
- Expand adoption by widely disseminating economics fact sheets showing increased on-farm profitability based on 125 farmer interviews in 20 U.S. states.
- Demonstrate and widely disseminate information on how soil health management systems increase soil carbon storage and reduce greenhouse gas emissions on at least 90 sites covering 37 states.
- Provide soil health trainings to approximately 13,000 Certified Crop Advisors that work directly with farmers on approximately 260 Million acres.
- Provide strategic and technical assistance to 25 State Departments of Agriculture for helping their states adopt appropriate soil health measurements and practices.
- Improve a USDA decision support tool to help farmers across the entire U.S. make management decisions that build drought resilience in their specific soils on their farm.
- Demonstrate in at least 3 states how “soil health targets” can be established for the entire U.S. so farmers can set realistic goals and select management practices for improving the health of their soils on their farm.

The Soil Health Institute's team is based throughout North America and holds PhDs in soil science, agronomy, microbiology, and agricultural economics. We invite you to contact us to learn how soil health can de-risk your investments in regenerative agriculture.

Comprehensive Strategy to Increase Adoption of Soil Health Management Systems



ACRES U.S.A.

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www.acresusa.com

Ryan Slabaugh, GM/Publisher | 970-392-4475 | gm@acresusa.com

ACRES^{USA}

Acres U.S.A. is North America's oldest publisher on production-scale organic and sustainable farming. For more than four decades our mission has been to help farmers, ranchers and market gardeners

grow food organically, sustainably, without harmful, toxic chemistry.

To achieve our mission, we produce some of the most detailed materials for growers, farmers and ranchers around the world. Our magazine, books, events, online courses, podcasts, newsletters, advertising services and customer service reach thousands of people every day who believe in the responsibility to be stewards of the land. Our founder, Charles Walters, created Acres U.S.A. in 1971 with the goal to speak for the family farmer, and today, we follow the foundations he established:



- What is good for the family farmer is good for us all;
- To farm economically, one must follow ecological rules; and
- The end product of our agriculture industry is not a fruit, vegetable or animal. It is a well-nurtured human being.

Today, we are continuing our legacy and modernizing our soil health media and education strategies as the eco-agriculture movement grows strength, and more and more farmers, ranchers

and growers seek environmentally and economically positive strategies.

We are proud to bring to life this year:

- the third annual National Soil Health Day on June 23 (founded in 2019):
- a new intensive on Gary Zimmer's farm in Wisconsin in July, which promises pragmatic, useful, practiced information to help all land owners.
- a new book by W. Joe Lewis on the proven science of insects helping protect crops in a nontoxic farming system;
- an expanded Tractor Time podcast, with 75,000 annual listeners;
- a new white paper & webinar program to support key businesses in the eco-agriculture industry;
- a partnership to help the Salvatierra Farm in Minnesota, a home for BIPOC education and training in the region;
- the 50th anniversary of our legendary magazine, Acres U.S.A.;
- and more to come, including new book releases, 2022 event announcements, informative webinars, book sales and free special offers.

Learn more, subscribe to our magazine & newsletters, purchase a book, find our events and more at www.AcresUSA.com, call 970-392-4464, or email us at info@acresusa.com.

REGENERATIVE FOOD SYSTEMS INVESTMENT

P.O. Box 1690 | Greeley, CO 80632
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Sarah Day Levesque | Director | info@rfsi-forum.com



Regenerative Food Systems Investment connects investors with strategies and opportunities to diversify risk, improve returns, and increase impact through the deployment of capital to regenerative agriculture and food systems.

We believe that education and collaboration can make things happen. Our number one goal is to serve this community and the mission of moving our food and finance system forward by creating opportunities to connect to information AND to each other.

Regenerative Food Systems Investment Forum | Offering a unique convergence of investors and business leaders in the regenerative agriculture and food space, the *Regenerative Food Systems Investment (RFSI) Forum* is a can't miss annual event for anyone interested in investing for maximum impact and results. The program is designed to equip participants for successful participation in this investment space, as well as provide ample time to develop strategic business relationships.

Industry Directory | The *Raising Regenerative Agriculture & Food Investment Directory* is a powerful new tool to help people find resources, in print and searchable online.

Webinars & Networking Events | Stay tuned for regular webinars providing cutting-edge content on the latest developments in regenerative agriculture and our changing food system, as well as virtual (and hopefully in-person) opportunities to meet others working in the space to share ideas and make strategic connections.

News and Insight | Our bi-weekly *Raising Regenerative* newsletter offers a curated collection of must-read stories from across the industry and around the world, as well as original insights from the RFSI team.

RODALE INSTITUTE

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Annie Brown, Development Dir. | 303.241.0282 | annie.brown@rodaleinstitute.org



Rodale Institute is a 501(c)(3) nonprofit dedicated to growing the organic movement through rigorous research, farmer training, and consumer education. Widely considered the global

leader in regenerative organic agriculture, Rodale Institute has been putting science behind the best practices in organic farming for more than 70 years.

With over 25 active research projects across 7 locations, Rodale Institute is helping farmers be successful without synthetic inputs while focusing on mitigating climate change and growing nutrient-dense foods. Rodale Institute's Farming Systems Trial is the longest running side-by-side comparison of organic vs. conventional agriculture in North America. Other research projects include the Vegetable Systems Trial, the Watershed Impact Trial and the Industrial Hemp Trial.



Every year, Rodale Institute welcomes dozens of beginning farmers to our campuses to train for careers in organic agriculture. Additionally, Rodale Institute has a Virtual Campus that hosts digital courses on topics such as Transitioning to Organic and Hobby Beekeeping. Rodale Institute also hosts webinars, workshops, tours and events that reach more than 20,000 people annually.

Launched in 2019, Rodale Institute's

Organic Crop Consulting Program offers one-on-one mentorship for farmers interested in transitioning to organic. Our trained agronomists empower farmers with personalized crop plans, equipment recommendations and soil sampling analysis and assist with certification preparation. In the program's first year, our consultants worked with roughly 150 farmers to transition over 12,000 acres to organic management.

Rodale Institute is also a leader in consumer food systems education. Rodale Institute has taken a leadership role in developing the Regenerative Organic Certification, a new high-bar food and fiber label that includes requirements for soil health, animal welfare, and farm worker fairness.

Rodale Institute is committed to healing people and the planet through regenerative organic agriculture. Join us. Because the future is organic.

THE LAND INSTITUTE

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info@landinstitute.org | www.landinstitute.org

Amy Cole | Director of Development | cole@landinstitute.org



The Land Institute is a science-based research organization working to develop an alternative to current destructive agricultural practices. Our work is dedicated to advancing perennial grain crops and polyculture farming solutions. Founded as a nonprofit organization in 1976, The Land Institute is committed to researching and developing food production methods that sustain the land and soil, a precious resource in an

increasingly precarious state around the globe.



The current agricultural paradigm takes a short-term/high-yield approach that is dependent on heavy chemical applications and petroleum consumption, and leads to soil erosion and degradation. We aim to change that.

At The Land Institute, we believe we must grow food in partnership with nature by planting perennial grains in mixtures that can help build and protect soil.

BIODYNAMIC ASSOCIATION



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Thea Maria Carlson | Executive Director | thea@biodynamics.com

The Biodynamic Association is a participatory, membership-based nonprofit organization that works to nurture the North American biodynamic movement as a diverse, collaborative, and thriving ecosystem.

CROATAN INSTITUTE



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Croatan Institute is an independent, nonprofit research institute whose mission is to harness the power of investment for social good and ecological resilience by working at the critical nexus where sustainability, finance, and economic development intersect.

E2, ENVIRONMENTAL ENTREPRENEURS



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Nicole Lederer | Chair and Co-founder | nicole@nicolelederer.com

E2 (Environmental Entrepreneurs) is a national, nonpartisan group of business leaders, investors, and professionals from every sector of the economy who advocate for smart policies that are good for the economy and good for the environment. Our members have founded or funded more than 2,500 companies, and manage more than \$100 billion in capital.

GREAT PLAINS REGENERATION



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Great Plains Regeneration collaborates with farmers and ranchers to enhance biological biodiversity to support human and socio-economic resiliency. We serve as a liaison between small and large stakeholders and the farming community to allocate resources for regional food-system development while increasing new market opportunities for regenerative goods. Our mission is simple - healthy soil creates healthy plants, healthy animals and healthy people.

REGENERATIVE RISING



www.regenerativerising.org | 303 886 9844 | News@regenerativerising.org

Seleyn DeYarus | Founder & Executive Director | Seleyn@RegenerativeRising.org

Regenerative Rising convenes influencers, innovators and producers from agriculture, fashion, beauty, investment, civic and nonprofit communities. We produce the Regenerative Rising Podcast, Elevating Stories, Activating Change, which contributes to transforming longstanding business and farming practices toward a living systems perspective.

WHITE BUFFALO LAND TRUST



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White Buffalo Land Trust is committed to restoring our ecosystem through agriculture. We practice, promote, and develop systems of regenerative agriculture for local, regional, and global impact through land stewardship, education and training, scientific research, and enterprise development.

PIPELINE FOODS

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612.790.3474 | www.pipelinefoods.com

Eric Jackson | Founder & Chairman | ejackson@pipelinefoods.com



Pipeline Foods is the first U.S.-based supply chain solutions company focused exclusively on non-GMO, organic, and regenerative food and feed. Its dedicated team brings transparent, sustainable supply chain solutions to connect the dots for its farming partners and end users of organic grains and ingredients. Our driving purpose is building a healthy, traceable, and sustainable food system.



PIPELINE FOODS

[Developing **sustainable**
supply chains in agriculture]

When we connect food companies
with farmers, good things happen.

TRACEABLE SUPPLY CHAINS

For food companies and manufacturers striving to advance **sustainable** and **regenerative** sourcing practices, we deliver complete confidence in **product quality** by providing **transparency** from farm gate to food shelf.

ORGANIC INTEGRITY

Our uncompromisingly **high standards**, rigorous **assurance** programs, and 100% commitment to **organic, non-GMO and specialty grains** make us a trusted partner, bringing solutions-based customer service to every relationship.



AGRIDIGITAL



www.agridigital.io | 978.578.3894 | hello@agridigital.io
Katrina Stanislaw | Vice President, Growth & Business Development | katrina.stanislaw@agridigital.io

AgriDigital is powering global grain supply chains through world-class, easy to use technology and flexible asset-backed finance. Our flagship Waypath platform enables farmers to manage and track their grain from field through to payment. With Waypath farmers can make quick business decisions anytime, anywhere.

GROUNDED



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Grounded builds and supports African businesses that work with farmers in regenerative agriculture, supporting these companies with regenerative agriculture, finance, business development and marketing & sales. In addition, we partner-up with consumer brands looking for healthy, ethical, and sustainable ingredients.

REGENERATIVE FOOD SYSTEMS INVESTMENT

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Regenerative Food Systems Investment

Our mission is to move our food and finance system forward by continuing to create opportunities for this powerful community of investors, funders and business-leaders to connect to information AND to each other.

Learn what else we do by visiting:

www.RFSI-Forum.com